

# INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE

For the period ended June 30, 2024

Meritage Income Portfolio

# **Meritage Balanced Income Portfolio**

## Notes on forward-looking statements

This report may contain forward-looking statements concerning the Portfolio, its future performance, its strategies or prospects or about future events or circumstances. Such forward-looking statements include, among others, statements with respect to our beliefs, plans, expectations, estimates and intentions. The use of the expressions "foresee", "intend", "anticipate", "estimate", "assume", "believe" and "expect" and other similar terms and expressions indicate forward-looking statements.

By their very nature, forward-looking statements imply the use of assumptions and necessarily involve inherent risks and uncertainties. Consequently, there is a significant risk that the explicit or implicit forecasts contained in these forward-looking statements might not materialize or that they may not prove to be accurate in the future. A number of factors could cause future results, conditions or events to differ materially from the objectives, expectations, estimates or intentions expressed in such forward-looking statements. Such differences might be caused by several factors, including changes in Canadian and worldwide economic and financial conditions (in particular interest and exchange rates and the prices of other financial instruments), market trends, new regulatory provisions, competition, changes in technology and the potential impact of conflicts and other international events.

The foregoing list of factors is not exhaustive. Before making any investment decision, investors and others relying on our forward-looking statements should carefully consider the foregoing factors and other factors. We caution readers not to rely unduly on these forward-looking statements. We assume no obligation to update forward-looking statements in the light of new information, future events or other circumstances unless applicable legislation so provides.

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This interim management report of fund performance contains financial highlights, but does not contain the complete interim financial statements of the investment fund. You can get a copy of the interim financial statements at your request, and at no cost, by calling 1-866-603-3601, by writing to us at investments@nbc.ca, by visiting our website at www.nbinvestments.ca, by visiting SEDAR+'s website at www.sedarplus.ca, or by contacting your advisor. You may also contact us using one of these methods to request a copy of the Portfolio's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

## **Management Discussion of Fund Performance**

### **Results of Operations**

For the six-month period ended June 30, 2024, the Meritage Balanced Income Portfolio's Advisor Series units returned 2.71% compared to 4.25% for the Portfolio's blended benchmark. The broad-based indices, the Morningstar Canada Liquid Bond Index (CAD) and the Morningstar Canada Large-Mid Index (CAD), returned 0.33% and 6.36% respectively. Unlike the indices, the Portfolio's performance is calculated after fees and expenses. Please see the *Past Performance* section for the returns of all of the Portfolio's series, which may vary mainly because of fees and expenses.

The Portfolio's net asset value dropped by 9.85% over the period, from \$201.63 million as at December 31, 2023 to \$181.76 million as at June 30, 2024.

The first half of 2024 was characterized by a bull market for stocks, with marked outperformance by the S&P 500, itself driven by its technology giants which spark optimism regarding advances in artificial intelligence. On the other hand, the period proved less buoyant for bonds which ended little changed.

Specifically, U.S. equities (S&P 500) posted a performance largely attributable to the technology stocks. Internationally, emerging markets rebounded, while the EAFE developed countries equity index grew, similar to Canada, with the S&P/TSX.

Within fixed income, inflation volatility has proven constraining for the asset class, with markets revising downward their outlook for interest rate cuts by the influential U.S. Federal Reserve. Thus, after a more difficult start to the year, Canadian bonds finally recovered thanks to a first rate cut by the Bank of Canada, ending the half-year almost unchanged.

Among commodities, oil experienced a rebound in recent months and ended higher, while gold was volatile, but also ended the period with an appreciation. Finally, on the currency side, the U.S. dollar appreciated against the Canadian dollar and the euro, driven by a Federal Reserve, that is increasingly on its own with a monetary policy that has yet to be eased.

Given this context, the Meritage Balanced Income Portfolio underperformed its blended benchmark over the period. The AGF American Growth Fund and the Capital Group Global Equity Fund brought the most value to the Portfolio during the period. The CI Canadian Bond Fund, and the TD Canadian Core Plus Bond Fund contributed the least value to the Portfolio's overall return over the period.

#### **Recent Developments**

Since the start of the year, economic news has generally been better than expected, with, among other things, a recovery in global manufacturing activity and sustained consumer spending in the United States. And while the fog is still dense on the inflation front, the latest news has been more encouraging, prompting the Bank of Canada to cut its benchmark interest rate for the first time since 2020, and the Federal Reserve to maintain its intention to do the same later in the year

Consequently, with inflation closing in on the landing strip, the next 6 to 12 months are likely to be a moment of truth in terms of the U.S. economy's ability to continue to demonstrate such resilience. As such, we'll need to keep a close eye on the evolution of consumer spending and, ultimately, the resilience of the job market, which could be challenged later this year. Nevertheless, in the shorter term, the fact that the Fed Chairman is keeping the door open to rate cuts could continue to generate optimism in the stock markets for a few months yet. Moreover, it suggests that the Fed will not hesitate to act quickly – as it did last year during the regional bank debacle – in the event of a significant deterioration in economic activity, thereby reducing the risk of a financial accident.

Against this backdrop, the manager favours a neutral position within his tactical asset allocation, with the upside potential appearing relatively balanced between equities and bonds. In terms of geographic weighting within equities, the fund has upgraded emerging markets to neutral, reducing the EAFE region to be more in line with the trend reversal indicated by the team's quantitative model. As a result, the fund's geographic allocation is now overweight U.S. stocks against Canada and the EAFE region, as the S&P 500's sector allocation is better aligned to perform in the current market environment.

## **Related Party Transactions**

National Bank of Canada ("the Bank") and its affiliated companies' roles and responsibilities related to the Portfolio are as follows:

#### Trustee, Custodian and Registrar

Natcan Trust Company ("NTC"), a direct or indirect wholly-owned subsidiary of the Bank, is the Portfolio's trustee. In this capacity, it is the legal owner of the Portfolio's investments.

NTC also acts as the Portfolio's custodian, registrar and transfer agent. The Manager pays NTC for its services as custodian based on the assets held by the Portfolio. In addition, a flat fee per transaction is paid to NTC. With respect to the registrar and transfer agent services for the Portfolio, a fixed annual amount is paid to NTC by the Manager.

#### Agent for securities lending transactions

NTC acts as the agent for securities lending transactions acts on behalf of the Portfolio in administering securities lending transactions entered into by the Portfolio. NTC is an affiliate of the Manager.

#### Manage

As described in the *Management Fees* section, the Portfolio pays annual management fees to National Bank Investments Inc. (the "Manager") in consideration for management services. The management fees cover mainly the Manager's costs of managing the Portfolio's investments. The Manager is an indirect wholly-owned subsidiary of National Bank of Canada (the "Bank").

Since October 29, 2013, the Manager pays the operating expenses of the Portfolio other than its "portfolio costs" (defined below) (the "variable operating expenses"), in exchange for the Portfolio's payment to the Manager of annual fixed-rate administration fees with respect to each series of the Portfolio.

The administration fees are equal to a specified percentage of the net asset value of each series of the Portfolio, calculated and paid in the same manner as the Portfolio's management fees. The variable operating expenses payable by the Manager include, but are not limited to: transfer agency and recordkeeping costs; custodial costs; accounting and valuation fees; audit fees and legal fees; costs of preparing and distributing financial reports, simplified prospectuses, annual information forms, fund facts, continuous disclosure material and other securityholder communications; and costs of trustee services relating to registered tax plans, as applicable.

In addition to administration fees, the Portfolio shall also pay certain portfolio costs, namely: taxes (including, but not limited to, GST/HST and income taxes); costs of compliance with any changes to existing governmental or regulatory requirements introduced after August 1, 2013; costs of compliance with any new governmental or regulatory requirements, including any new fees introduced after August 1, 2013; interest and borrowing costs; costs related to external services that were not commonly charged in the Canadian mutual fund industry as at August 1, 2013; Independent Review Committee costs, including compensation paid to IRC members, travel expenses, insurance premiums and costs associated with their continuing education; and variable operating expenses incurred outside of the normal course of business of the Meritage Portfolios.

The Manager may, from time to time and at its sole discretion, decide to absorb a portion of a series' management fees, administration fees or Portfolio costs.

## Portfolio Manager

The Manager has appointed National Bank Trust Inc. ("NBT"), an indirect wholly-owned subsidiary of the Bank, as the portfolio manager for the Portfolio. A flat fee is payable annually to NBT for its management services.

#### **Distribution and Dealer Compensation**

Portfolio securities are offered by National Bank Direct Brokerage (a division of National Bank Financial Inc., an indirect wholly owned subsidiary of the Bank), CABN Investments (a division of National Bank Investments Inc.), National Bank Financial Inc. and other affiliated entities. Each month, brokers receive a commission representing a percentage of the average daily value of the securities held by their clients. In addition, when Advisor Series securities are purchased, brokers usually receive a commission, which varies depending on the sales charge option chosen at the time of investment.

#### **Holdings**

As at June 30, 2024, National Bank Investments Inc. held 215.15 Portfolio securities for a value of \$1,916.97, which represented close to than 0.0007% of the net asset value of the Portfolio at that date. Transactions between National Bank Investments Inc. and the Portfolio were carried out in the normal course of business and at the Portfolio's net asset value as at the transaction date.

#### **Administrative and Operating Services**

NBT provides the Portfolio with certain services, including accounting, reporting and portfolio valuation services. The costs incurred for these services are paid by the Manager to NBT.

## **Management Fees**

The Portfolio pays annual management fees to the Manager in consideration for management, portfolio advisory and administrative services and facilities required by the Portfolio in its day-to-day operations. As the Portfolio invests in underlying funds, the fees and expenses payable in connection with the management of the underlying funds are in addition to those payable by the Portfolio. However, the Manager makes sure that the Portfolio does not pay any management (or operating) fees that, to a reasonable person, would duplicate a fee payable by the underlying fund for the same service.

The management fees are calculated as a fixed percentage of the Portfolio's daily net asset value, are accrued on a daily basis and are paid monthly. The Portfolio is required to pay applicable taxes on the management fees.

Under the heading *Distribution*, expenses include the broker's compensation consisting of the maximum annual trailer fees and sales commissions paid to brokers. Under the heading *Other*, the fees relate mainly to investment management, investment advisory services, general administration and profit. The breakdown of the main services received in consideration for the management fees, as a percentage of the management fees collected from the Portfolio, is as follows:

Series	Management Fees	Distribution	Others <sup>†</sup>
Advisor Series*			
Front-end load**	1.80%	55.56%	44.44%
Series F	0.75%	_	100.00%
Series O	N/A***	_	100.00%

<sup>(†)</sup> Includes all costs related to management, investment advisory services, general administration and profit.

### **Past Performance**

The performance of each series of the Portfolio presented below is calculated as of December 31 of each year. It assumes that all distributions made in the periods shown were reinvested in additional securities and does not take into account sales, redemption charges, distributions, or optional charges that would have reduced returns. Past performance of a series of the Portfolio does not necessarily indicate how it will perform in the future.

## **Annual Returns**

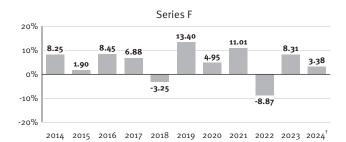
The bar charts indicate the performance for each the Portfolio's series in existence greater than one year during the years shown, and illustrate how the performance has changed from year to year. They show, in percentage terms, how much an investment made on January 1 (or made commencing from the start of the series) would have grown or decreased by December 31 of that year, in the case of the Annual management report of fund performance, or by June 30, in the case of the Interim management report of fund performance.

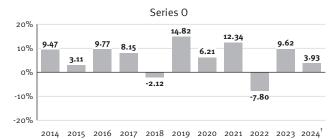


<sup>(\*)</sup> Excluding sales commissions paid on the Advisor Series with the low sales charge option and deferred sales charge option, which are not included in the management fees.

<sup>(\*\*)</sup> Rate applicable for all investments, including Advisor Series existing before May 14, 2015, systematic investment programs, reinvested distributions and switches.

<sup>(\*\*\*)</sup> The Series O is only available to selected investors that have been approved and have entered into an O Series units account agreement with National Bank Investments Inc. The criteria for approval may include the size of the investment, the expected level of account activity and the investor's total investments with NBI. No management fees are charged to the portfolio with respect to the O Series units. Management fees are negotiated with and paid directly by investors and are in addition to the fixed-rate administration fee. NBII does not pay any commissions or service fees to dealers who sell O Series units. There are no sales charges payable by investors who purchase O Series units.





<sup>(†)</sup> Returns for the period from January 1, 2024 to June 30, 2024.

# **Financial Highlights**

The following tables show selected key financial information about the Portfolio and are intended to help you understand the Portfolio's financial performance for the accounting periods shown.

## **Advisor Series**

Net Assets per Unit (1	Net	Assets	per	Unit	(1)
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Commencement of operations: September 25, 2006

Accounting Period Ended	2024 June 30	2023 December 31	2022 December 31	2021 December 31	2020 December 31	2019 December 31
Net Assets, Beginning of Accounting Period Shown (4)	5.82	5.70	6.87	6.67	7.03	6.57
Increase (Decrease) from Operations (\$)						
Total revenue	0.09	0.19	0.19	0.17	0.20	0.22
Total expenses	(0.06)	(0.13)	(0.14)	(0.16)	(0.15)	(0.16)
Realized gains (losses)	0.09	0.05	0.12	0.29	0.33	0.08
Unrealized gains (losses)	0.04	0.27	(0.85)	0.35	(0.17)	0.66
Total Increase (Decrease) from Operations (\$) (2)	0.16	0.38	(0.68)	0.65	0.21	0.80
Distributions (\$)						
From net investment income (excluding dividends)	_	_	_	_	_	_
From dividends	_	0.06	0.03	0.01	0.03	0.05
From capital gains	_	_	0.15	0.11	0.24	_
Return of capital	0.11	0.21	0.31	0.33	0.33	0.28
Total Annual Distributions (\$) (3)	0.11	0.27	0.49	0.45	0.60	0.33
Net Assets, End of Accounting Period Shown (\$) (4)	5.86	5.82	5.70	6.87	6.67	7.03

Ratios and Supplemental Data

Accounting Period Ended	2024	2023	2022	2021	2020	2019
-	June 30	December 31				
Total net asset value (ooo's of \$) (5)	124,894	139,574	158,744	201,256	209,234	237,191
Number of units outstanding (5)	21,308,069	23,987,851	27,872,062	29,290,014	31,371,150	33,718,552
Management expense ratio (%) (6)	2.19	2.33	2.35	2.33	2.33	2.35
Management expense ratio before waivers or absorptions (%)	2.21	2.35	2.38	2.37	2.36	2.38
Trading expense ratio (%) (7)	0.02	0.01	0.01	0.02	0.02	0.02
Portfolio turnover rate (%) (8)	0.29	_	9.64	8.21	13.78	0.55
Net asset value per unit (\$)	5.86	5.82	5.70	6.87	6.67	7.03

# **Series F**

Net Assets per Unit<sup>(1)</sup>

Commencement of operations: September 25, 2006

Accounting Period Ended	2024 June 30	2023 December 31	2022 December 31	2021 December 31	2020 December 31	2019 December 31
Net Assets, Beginning of Accounting Period Shown (4)	7.39	7.15	8.55	8.21	8.54	7.92
Increase (Decrease) from Operations (\$)						
Total revenue	0.11	0.24	0.23	0.21	0.24	0.27
Total expenses	(0.03)	(0.08)	(0.09)	(0.10)	(0.10)	(0.10)
Realized gains (losses)	0.11	0.06	0.14	0.37	0.41	0.10
Unrealized gains (losses)	0.06	0.35	(1.04)	0.41	(0.19)	0.79
Total Increase (Decrease) from Operations (\$) (2)	0.25	0.57	(0.76)	0.89	0.36	1.06
Distributions (\$)						
From net investment income (excluding dividends)	_	_	_	_	_	_
From dividends	0.05	0.16	0.12	0.08	0.12	0.15
From capital gains	_	_	0.19	0.13	0.29	_
Return of capital	0.10	0.18	0.34	0.34	0.32	0.28
Total Annual Distributions (\$) (3)	0.15	0.34	0.65	0.55	0.73	0.43
Net Assets, End of Accounting Period Shown (\$) (4)	7.50	7.39	7.15	8.55	8.21	8.54

Ratios and Supplemental Data

Accounting Period Ended	2024 June 30	2023 December 31	2022 December 31	2021 December 31	2020 December 31	2019 December 31
Total net asset value (ooo's of \$) (5)	56,861	62,051	62,619	75,057	70,145	72,131
Number of units outstanding (5)	7,588,853	8,391,889	8,760,276	8,776,748	8,543,757	8,445,585
Management expense ratio (%) (6)	1.01	1.20	1.23	1.22	1.22	1.21
Management expense ratio before waivers or absorptions (%)	1.04	1.23	1.26	1.26	1.25	1.24
Trading expense ratio (%) (7)	0.02	0.01	0.01	0.02	0.02	0.02
Portfolio turnover rate (%) (8)	0.29	_	9.64	8.21	13.78	0.55
Net asset value per unit (\$)	7.49	7.39	7.15	8.55	8.21	8.54

Net Assets per Unit<sup>(1)</sup>

Commencement of operations: October 31, 2013

1.25

0.02

13.78

9.59

0.99

0.02

0.55

9.91

Accounting Period Ended	2024	2023	2022	2021	2020	2019
(1)	June 30	December 31				
Net Assets, Beginning of Accounting Period Shown (4)	8.75	8.43	10.03	9.59	9.91	9.13
Increase (Decrease) from Operations (\$)						
Total revenue	0.14	0.29	0.28	0.25	0.28	0.31
Total expenses	_	_	_	_	_	_
Realized gains (losses)	0.13	0.07	0.17	0.44	0.48	0.12
Unrealized gains (losses)	4.77	0.44	(1.22)	0.47	(0.17)	0.89
Total Increase (Decrease) from Operations (\$) (2)	5.04	0.80	(0.77)	1.16	0.59	1.32
Distributions (\$)						
From net investment income (excluding dividends)	_	_	_	_	_	_
From dividends	0.09	0.29	0.23	0.17	0.23	0.28
From capital gains	_	_	0.21	0.15	0.33	_
Return of capital	0.09	0.18	0.38	0.40	0.34	0.27
Total Annual Distributions (\$) (3)	0.18	0.47	0.82	0.72	0.90	0.55
Net Assets, End of Accounting Period Shown (\$) (4)	8.91	8.75	8.43	10.03	9.59	9.91
Ratios and Supplemental Data						
Accounting Period Ended	2024 June 30	2023 December 31	2022 December 31	2021 December 31	2020 December 31	2019 December 31
Total net asset value (000's of \$) (5)	2	2	2	2	2	2
Number of units outstanding (5)	215	211	200	182	169	154
Management expense ratio (%) (6)	0.04	0.03	0.03	0.03	0.02	0.02

0.04

0.02

0.29

0.13

0.01

0.04

0.01

9.64

8.43

0.04

0.02

8.21

10.03

Management expense ratio before waivers or absorptions (%)

Trading expense ratio (%)  $^{(7)}$ 

Portfolio turnover rate (%)  $^{(8)}$ 

Net asset value per unit (\$)

<sup>(</sup>i) This information is derived from the Portfolio's Annual Audited Financial Statements and Interim Unaudited Financial Statements. The net assets per unit presented in the financial statements might differ from the net asset value calculated for fund pricing purposes. The differences are explained in the notes to the financial statements.

<sup>(2)</sup> Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase or decrease from operations is based on the average number of units outstanding over the accounting period.

 $<sup>^{(9)}</sup>$  Distributions were paid in cash or reinvested in additional units of the Portfolio, or both.

 $<sup>^{(4)}</sup>$  The net assets are calculated in accordance with IFRS

 $<sup>^{(</sup>s)}$  This information is provided as at the last day of the accounting period shown.

<sup>(6)</sup> Management expense ratio is based on total expenses including sales taxes for the accounting period indicated (excluding commission, other portfolio transaction costs and withholding taxes) and is expressed as an annualized percentage of daily average net value during the accounting period. The management expense ratio includes, if necessary, the management expenses from its underlying funds, as described in Article 15.2 of Regulation 81-106.

<sup>(</sup>a) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the accounting period. The trading expense ratio includes, if necessary, the trading expenses from its underlying funds, as described in Article 15.2 of Regulation 81-106.

<sup>(8)</sup> The portfolio's turnover rate indicates how actively the Portfolio's manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Portfolio buying and selling all of the securities in its portfolio once in the course of the accounting period. The higher a portfolio's turnover rate in an accounting period, the greater the trading costs payable by the Portfolio in the accounting period, and the greater the chance of an investor receiving taxable capital gains in the accounting period. There is not necessarily a relationship between a high turnover rate and the performance of a Portfolio.

# **Summary of Investment Portfolio**

# As of June 30, 2024

## **Portfolio Top Holdings**

Asset Value TD Canadian Core Plus Bond Fund, Series O. 19 CI Canadian Bond Fund, Class I. 19 RBC Canadian Dividend Fund , Series O. 15 BMO Dividend Fund - I. 10 Beutel Goodman Canadian Dividend Fund, Series I 10	۱et
CI Canadian Bond Fund, Class I	ue
RBC Canadian Dividend Fund , Series 0	9.9
BMO Dividend Fund - I 10	9.9
	5.0
Beutel Goodman Canadian Dividend Fund, Series I	0.1
	0.0
Capital Group Global Equity Fund, Series I	5.1
RP Strategic Income Plus Fund, Class O	5.1
AGF american growth fund5	5.1
Manulife Strategic Income Fund, Series I5	5.0
Edgepoint Global Portfolio, Series I 4	4.9
Cash, Money Market and Other Net Assets (c	o.1)
100	0.0

Net	asset va	ılue				\$181	,757,37
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#### **Asset Mix**

	% of Net
	Asset Value
Fixed Income Funds	49.9
Canadian Equity Funds	35.2
Global Equity Funds	
American Equity Funds	5.0
Cash, Money Market and Other Net Assets	(0.1)

The above table shows the top 25 positions held by the Portfolio. In the case of a Portfolio with fewer than 25 positions, all positions are indicated.

The Summary of Investment Portfolio may change due to ongoing portfolio transactions of the Portfolio. A quarterly update is available. Please consult our website at www.nbinvestments.ca, or contact your advisor.

The prospectus and other information on the underlying investment funds are available on the website indicated above or on SEDAR+'s website at www.sedarplus.ca.