# Interim Management Report of Fund Performance

For the period ended June 30, 2024





# INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE

For the period ended June 30, 2024

**NBI Exchange-Traded Funds** 

# **NBI Sustainable Canadian Bond ETF**

#### Notes on forward-looking statements

This report may contain forward-looking statements concerning the ETF, its future performance, its strategies or prospects or about future events or circumstances. Such forward-looking statements include, among others, statements with respect to our beliefs, plans, expectations, estimates and intentions. The use of the expressions "foresee", "intend", "anticipate", "estimate", "assume", "believe" and "expect" and other similar terms and expressions indicate forward-looking statements.

By their very nature, forward-looking statements imply the use of assumptions and necessarily involve inherent risks and uncertainties. Consequently, there is a significant risk that the explicit or implicit forecasts contained in these forward-looking statements might not materialize or that they may not prove to be accurate in the future. A number of factors could cause future results, conditions or events to differ materially from the objectives, expectations, estimates or intentions expressed in such forward-looking statements. Such differences might be caused by several factors, including changes in Canadian and worldwide economic and financial conditions (in particular interest and exchange rates and the prices of other financial instruments), market trends, new regulatory provisions, competition, changes in technology and the potential impact of conflicts and other international events.

The foregoing list of factors is not exhaustive. Before making any investment decision, investors and others relying on our forward-looking statements should carefully consider the foregoing factors and other factors. We caution readers not to rely unduly on these forward-looking statements. We assume no obligation to update forward-looking statements in the light of new information, future events or other circumstances unless applicable legislation so provides.

This interim management report of fund performance contains financial highlights, but does not contain the complete interim financial statements of the ETF. You can get a copy of the interim financial statements of the ETF at your request, and at no cost, by calling 1-866-603-3601, by emailing us at investments@nbc.ca, by visiting our website at www.nbinvestments.ca, by visiting SEDAR+'s website at www.sedarplus.ca, or by contacting your advisor. You may also contact us using one of these methods to request a copy of the ETF's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

# **Management Discussion of Fund Performance**

#### **Results of Operations**

For the six-month period ended June 30, 2024, the NBI Sustainable Canadian Bond ETF's units returned -0.38% compared to -0.38% for the ETF's benchmark, the FTSE Canada Universe Bond Index. Unlike the benchmark, the ETF's performance is calculated after fees and expenses. Please see the *Past Performance* section for the ETF's returns, which may vary mainly because of fees and expenses.

The ETF's net asset value rose by 18.69% over the period, from \$2.363 billion as at December 31, 2023 to \$2.805 billion as at June 30, 2024. This increase is mainly attributable to investments made in the Fund by other BNI funds.

In the first half of 2024, rates rose across the curve. In terms of sectors, corporate credit spreads tightened across the board. The extent of this tightening varied from industry to industry, but financials performed relatively well.

Provincial spreads remained stable but spreads for Quebec municipalities without a 5-year credit rating compressed over the period.

Against this backdrop, the Fund matched its benchmark for the period. The main contributors were as follows: Duration (0.03%), Curve (0.02%), Sector (0.13%), Security Selection (0.13%).

#### **Recent Developments**

In the first half of 2024, the duration of the NSCB Fund remained at the level of the benchmark. The Fund remains overexposed to 10-year bonds and underexposed to long-term bonds. Overexposure to provincial credit decreased slightly at the end of the period. The same is true of exposure to corporate credit.

There seems to be a shift in the direction of monetary policy in industrialized countries.

On one hand, the Bank of Canada and the European Central Bank have begun their monetary easing with respective 0.25% cuts in their key rates.

On the other hand, the Federal Reserve continues to postpone the date on which it deems that monetary easing will be required, given the risks associated with a resurgence in inflation. Whereas it had previously expected to cut its key rate 3 times when the economy was in excess demand, the Fed now anticipates a single cut in 2024, when economic activity is showing signs of exhaustion. Accumulated savings have all but run out, while restrictive financial conditions are weakening demand for credit consumption.

In the first half of 2024, the percentage of impact bonds (green, social, and sustainable) within the fund decreased slightly from 92.6% to 91.7% of the total market value. The portfolio benefited from the addition of new green bond issues from Canada, the Province of Ontario, and Lower Mattagami Energy.

The fund's ESG objectives remain unchanged and are to maintain an exposure of over 85% of the fund's total market value in impact bonds (green, social, and sustainable) and to contribute to a minimum of 8 of the 17 United Nations Sustainable Development Goals (SDGs).

As at June 28, 2024, impact bonds (green, social, and sustainable) represented 91.7% of the fund's total market value, exceeding the 85% minimum prescribed by the fund's ESG objective. Green bonds represented 75.3% of total market value, compared with 5.4% for social bonds and 11.1% for sustainable bonds.

One of the fund's objectives is that it should contribute to a minimum of 8 of the 17 United Nations Sustainable Development Goals (SDGs). As of June 28, 2024, the fund was contributing to 14 of the 17 UN SDGs.

# **Related Party Transactions**

National Bank Investments Inc. (the "manager") is the manager and promoter of the ETF. Accordingly, it is entitled to receive, in exchange for the services that it provides to the ETF, management fees paid to it by the ETF (see "Management Fees" below).

From time to time, the manager may, on behalf of the ETF, carry out transactions or sign agreements to involve certain persons or companies related to it, to the extent that these transactions or agreements are, in its opinion, in the interest of the ETF. The description of the transactions or agreements between the ETF and a related party is provided in this section.

Members of the manager's group may earn fees or spreads in connection with services provided to, or transactions with, the NBI ETF, including in connection with brokerage and derivatives transactions.

#### Trustee

The manager has retained the services of Natcan Trust Company to serve as trustee for the ETF and has retained the services of National Bank Trust to serve as portfolio manager.

#### **Designated Broker**

The manager has signed an agreement with National Bank Financial Inc. ("NBF"), a company affiliated with NBI, under which NBF will serve as a designated broker for the ETF. The designated broker agreement signed with NBF is in keeping with market conditions.

#### **Holdings**

As at June 30, 2024, ownership of the redeemable units outstanding of the ETF was held by the following NBI Funds as indicated below:

NBI Funds	Ownership of the redeemable units outstanding of the ETF %
NBI Sustainable Canadian Bond Fund	3.0400
NBI Secure Portfolio	4.5500
NBI Conservative Portfolio	17.2000
NBI Moderate Portfolio	14.3900
NBI Balanced Portfolio	15.5300
NBI Growth Portfolio	2.0900
NBI Sustainable Secure Portfolio	0.0033
NBI Sustainable Conservative Portfolio	0.0029
NBI Sustainable Moderate Portfolio	0.0022
NBI Sustainable Balanced Portfolio	0.0016
NBI Sustainable Growth Portfolio	0.0008
NBI Canadian Bond Private Portfolio	41.6500

Transactions between the NBI Funds and the ETF were carried out in the normal course of business. The portfolio manager for these Funds is National Bank Trust Inc.

#### **Independent Review Committee Approvals and Recommendations**

The ETF has followed the standing instructions of its Independent Review Committee with respect to one or more of the following transactions:

- a) purchasing or selling government or other debt securities on the secondary market from related brokers that are main brokers in the Canadian debt securities market;
- b) purchasing on the secondary market securities of a related issuer that are not traded on an exchange;
- c) purchasing on the primary market non-exchange-related issuer debt securities having maturities of 365 days or more, other than asset-backed commercial paper.

The manager has implemented policies and procedures to ensure that the conditions that apply to each of the transactions identified above are met. The applicable standing instructions require that these transactions be carried out in accordance with the manager's policies. Notably, these instructions require that investment decisions pertaining to such related-party transactions must be made free from any influence from an entity related to the manager and without taking into account any consideration relevant to an entity related to the manager. Moreover, investment decisions must represent the business judgment of the portfolio manager, uninfluenced by considerations other than the interests of the ETF, and must achieve a fair and reasonable result for the ETF.

# **Management Fees**

The management fee is payable to the ETF manager in consideration of the services that the manager provides to the ETF in its capacity as manager, such as managing the day-to-day business and affairs of the FTF.

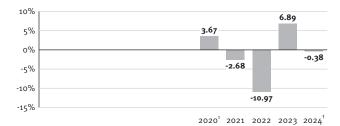
The ETF pays an annual management fee of 0.55% to the ETF manager for its management services. The fees are calculated based on a percentage of the ETF's daily net asset value before applicable taxes and are paid on a monthly basis. The management fees primarily covers investment management and general administration services.

#### **Past Performance**

The performance of the ETF, presented below and calculated as at December 31 of each year, is based on the net asset value of the ETF. It assumes that all distributions made in the periods shown were reinvested in additional units of the ETF. These returns do not take into account sales, redemption charges, distributions, or optional charges that would have reduced returns. Past performance of an ETF does not necessarily indicate how it will perform in the future.

# Year-by-Year Returns

The bar chart indicates the performance of the ETF for each of the years shown and illustrates how the performance has changed from year to year. It shows, in percentage terms, how much an investment made on January 1 (or made commencing from the start of the ETF) would have grown or decreased by December 31 of that year, in the case of the Annual management report of fund performance, or by June 30, in the case of the Interim management report of fund performance.



<sup>(</sup>a) Returns for the period from March 4, 2020 (commencement of operations) to December 31, 2020.

<sup>(†)</sup> Returns for the period from January 1, 2024 to June 30, 2024.

# **Financial Highlights**

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for the accounting periods shown.

Net Assets per Unit<sup>(1)</sup>

Commencement of operations: March 4, 2020

2024	2023	2022	2021	2020	
June 30	December 31	December 31	December 31	December 31	
22.40	21.51	24.65	25.86	25.00	
0.38	0.78	0.62	0.63	0.58	
(0.07)	(0.14)	(0.14)	(0.16)	(0.13)	
0.03	0.01	_	(0.15)	0.08	
(0.36)	1.75	(1.37)	(0.62)	0.36	
(0.02)	2.40	(0.89)	(0.30)	0.89	
0.33	0.57	0.44	0.51	0.34	
_	_	_	_	_	
_	_	0.04	_	0.01	
_	_	_	0.01	_	
0.33	0.57	0.48	0.52	0.35	
21.98	22.40	21.51	24.65	25.86	
	June 30  22.40  0.38 (0.07) 0.03 (0.36) (0.02)  0.33 0.33	June 30   December 31	June 30         December 31         December 31           22.40         21.51         24.65           0.38         0.78         0.62           (0.07)         (0.14)         (0.14)           0.03         0.01         —           (0.36)         1.75         (1.37)           (0.02)         2.40         (0.89)           0.33         0.57         0.44           —         —         —           —         —         0.04           —         —         —           0.33         0.57         0.48	June 30         December 31         December 31         December 31           22.40         21.51         24.65         25.86           0.38         0.78         0.62         0.63           (0.07)         (0.14)         (0.14)         (0.16)           0.03         0.01         —         (0.15)           (0.36)         1.75         (1.37)         (0.62)           (0.02)         2.40         (0.89)         (0.30)           0.33         0.57         0.44         0.51           —         —         —         —           —         —         0.04         —           —         —         —         0.01           0.33         0.57         0.48         0.52	June 30         December 31         December 31         December 31         December 31           22.40         21.51         24.65         25.86         25.00           0.38         0.78         0.62         0.63         0.58           (0.07)         (0.14)         (0.14)         (0.16)         (0.13)           0.03         0.01         —         (0.15)         0.08           (0.36)         1.75         (1.37)         (0.62)         0.36           (0.02)         2.40         (0.89)         (0.30)         0.89           0.33         0.57         0.44         0.51         0.34           —         —         —         —         —           —         —         0.04         —         0.01           —         —         0.01         —         0.01           —         —         0.01         —         0.35

Ratios and Supplemental Data

Accounting Period Ended	2024	2023	2022	2021	2020
•	June 30	December 31	December 31	December 31	December 31
Total net asset value (ooo's of \$) (s)	2,804,980	2,363,381	347,954	59,168	27,155
Number of units outstanding (5)	127,600,000	105,500,000	16,175,000	2,400,000	1,050,000
Management expense ratio (%) (6)	0.61	0.63	0.63	0.63	0.63
Management expense ratio before waivers or absorptions (%)	0.61	0.63	0.63	0.63	0.63
Trading expense ratio (%) (7)	_	_	_	_	_
Portfolio turnover rate (%) (8)	25.81	15.93	166.09	82.37	39.64
Net asset value per unit (\$)	21.98	22.40	21.51	24.65	25.86
Closing market price (9)	22.01	22.41	21.56	24.68	25.94

<sup>(1)</sup> This information is derived from the ETF's Annual Audited Financial Statements and Interim Unaudited Financial Statements. The net assets per unit presented in the financial statements might differ from the net asset value calculated for ETF pricing purposes. The differences are explained in the notes to the financial statements.

<sup>&</sup>lt;sup>(2)</sup> The net assets are calculated in accordance with IFRS.

<sup>(9)</sup> Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase or decrease from operations is based on the average number of units outstanding over the accounting period.

<sup>&</sup>lt;sup>(4)</sup> Distributions were paid in cash or reinvested in additional units of the ETF, or both.

<sup>&</sup>lt;sup>(5)</sup> This information is provided as at the last day of the accounting period shown.

<sup>(6)</sup> Management expense ratio is based on total expenses including sales taxes for the accounting period indicated (excluding commission, other portfolio transaction costs and withholding taxes) and is expressed as an annualized percentage of daily average net value during the accounting period. The management expense ratio includes, if necessary, the management expenses from its underlying funds, as described in Article 15.2 of Regulation 81-106.

<sup>(9)</sup> The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the accounting period. The trading expense ratio includes, if necessary, the trading expenses from its underlying funds, as described in Article 15.2 of Regulation 81-106.

<sup>(8)</sup> The ETF's portfolio turnover rate indicates how actively the ETF portfolio's manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the accounting period. The higher an ETF's portfolio turnover rate in an accounting period, the greater the trading costs payable by the ETF in the accounting period, and the greater the chance of an investor receiving taxable capital gains in the accounting period. There is not necessarily a relationship between a high turnover rate and the performance of an ETF.

 $<sup>^{(9)}</sup>$  Closing market price on the last trading day of the year as reported on the TSX.

# **Summary of Investment Portfolio**

# As of June 30, 2024

# **Portfolio Top Holdings**

, -	% of Net
	Asset Value
Province of Ontario, 4.05%, due February 2, 2032	
Hydro-Québec, 5.00%, due February 15, 2050	5 <b>.</b> 6
Government of Canada, 3.50%, due March 1, 2034	4.4
Province of Ontario, 1.55%, due November 1, 2029	3.1
Province of Ontario, 1.85%, due February 1, 2027	
Government of Canada, 2.25%, due December 1, 2029	
Province of Quebec, 3.90%, due November 22, 2032	
Bank of Montreal, 1.76%, due March 10, 2026	
Hydro-Québec, 4.00%, due February 15, 2055	
CPPIB Capital Inc., 3.00%, due June 15, 2028	
PSP Capital Inc., 4.40%, due December 2, 2030	
Hydro-Québec, 2.00%, due September 1, 2028	
Province of Ontario, 4.10%, due March 4, 2033	2.1
Hydro-Québec, 3.40%, due September 1, 2029	
Bell Canada, 2.20%, due May 29, 2028	
Sun Life Financial Inc., Floating, due July 4, 2035	
PSP Capital Inc., 2.60%, due March 1, 2032	
City of Toronto, 4.40%, due December 14, 2042	
National Bank of Canada, 5.30%, due November 3, 2025.	
CDP Financial Inc., 3.80%, due June 2, 2027	
Ontario Teachers Finance Trust, 4.45%, due June 2, 2032.	
Translink, 4.15%, due December 12, 2053	1.5
Fédération des caisses Desjardins, 1.59%,	
due September 10, 2026	1.4
Ivanhoe Cambridge II Inc., 4.99%, due June 2, 2028	
Cash, Money Market and Other Net Assets	
	59.7

Net asset value\$2,804,979,6	Net asset value.			\$2,804,97	9,672
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#### **Asset Mix**

	% of Net
	Asset Value
Corporate Bonds	40.0
Provincial Bonds	37.1
Federal Bonds	
Municipal Bonds	10.2
Foreign Bonds	0.4
Cash, Money Market and Other Net Assets	
Term Allocation	
	% of Net
	Asset Value
Under one year	4.1
From 1 year to 5 years	29.5
From 5 years to 10 years	38.7
More than 10 years	27.7

The above table shows the top 25 positions held by the ETF. In the case of an ETF with fewer than 25 positions, all positions are indicated.

The Summary of Investment Portfolio may change due to ongoing portfolio transactions of the ETF. A quarterly update is available. Please consult our website at www.nbinvestments.ca.



