**NBI Exchange-Traded Funds** 

# Annual Management Report of Fund Performance

For the period ended December 31, 2024





# **ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE**

For the period ended December 31, 2024

NBI Exchange-Traded Funds

# **NBI Active International Equity ETF**

#### Notes on forward-looking statements

This report may contain forward-looking statements concerning the ETF, its future performance, its strategies or prospects or about future events or circumstances. Such forwardlooking statements include, among others, statements with respect to our beliefs, plans, expectations, estimates and intentions. The use of the expressions "foresee", "intend", "anticipate", "estimate", "assume", "believe" and "expect" and other similar terms and expressions indicate forward-looking statements.

By their very nature, forward-looking statements imply the use of assumptions and necessarily involve inherent risks and uncertainties. Consequently, there is a significant risk that the explicit or implicit forecasts contained in these forward-looking statements might not materialize or that they may not prove to be accurate in the future. A number of factors could cause future results, conditions or events to differ materially from the objectives, expectations, estimates or intentions expressed in such forward-looking statements. Such differences might be caused by several factors, including changes in Canadian and worldwide economic and financial conditions (in particular interest and exchange rates and the prices of other financial instruments), market trends, new regulatory provisions, competition, changes in technology and the potential impact of conflicts and other international events.

The foregoing list of factors is not exhaustive. Before making any investment decision, investors and others relying on our forward-looking statements should carefully consider the foregoing factors and other factors. We caution readers not to rely unduly on these forward-looking statements. We assume no obligation to update forward-looking statements in the light of new information, future events or other circumstances unless applicable legislation so provides.

This annual management report of fund performance contains financial highlights, but does not contain the complete annual financial statements of the ETF. You can get a copy of the annual financial statements of the ETF at your request, and at no cost, by calling 1-866-603-3601, by emailing us at investments@nbc.ca, by visiting our website at www.sedarplus.ca, or by contacting your advisor. You may also contact us using one of these methods to request a copy of the ETF's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

# **Management Discussion of Fund Performance**

#### **Investment Objective and Strategies**

The NBI Active International Equity ETF's investment objective is to provide long-term capital growth. It invests, directly or indirectly through investments in securities of other mutual funds, in a portfolio comprised primarily of common shares of international companies.

The ETF's investment process relies on a bottom-up, fundamentaldriven investment approach. Securities chosen to compose the portfolio are growth-oriented companies with significant barriers to entry and first-class management teams. In-depth knowledge of companies allows the portfolio sub-advisor to manage risks by not relying on extended diversification, but rather on a quality over quantity selection. The portfolio sub-advisor uses a proprietary sustainability scorecard to evaluate companies across six pillars (Planet, People & Society, Governance, Productivity & Partnerships, Operations, Disclosure) and a minimum score is required in order to be considered for investment.

#### Risks

The global investment risk of the ETF remains as described in the simplified prospectus or any amendments thereto and ETF Facts.

#### **Results of Operations**

For the twelve-month period ended December 31, 2024, the NBI Active International Equity ETF's units returned 7.28% compared to 13.24% for the ETF's benchmark, the MSCI EAFE Index. Unlike the benchmark, the ETF's performance is calculated after fees and expenses. Please see the *Past Performance* section for the ETF's returns, which may vary mainly because of fees and expenses.

The Fund's net asset value dropped by 0.68% over the period, from \$666.91 million as at December 31, 2023 to \$662.35 million as at December 31, 2024.

International stocks generated mixed results during 2024. This despite significant signs of weakness in the Chinese economy and several of its trading partners, the diminishing effects of covid-era stimulus, and a strong greenback which is causing significant stress in countries laden with U.S. dollar-denominated debt.

Monetary policy easing led by the U.S. Federal Reverse, which reduced pressure on other global monetary authorities, was a key driver. The European Central Bank cut its policy rate for a fourth time during the current cycle in December. This despite persistent inflation (projected at 2.4% in 2024) above its target rate.

The strong U.S. dollar wreaked havoc in a variety of international economies. European industrials remain hard hit by rising energy prices in euro terms. Tensions increased further when Ukraine threatened European access to Russian gas transiting through its territory. Weakness in the Yen wiped out gains in Japanese stocks as measured in the U.S. currency.

In this context, the Fund underperformed its benchmark.

#### **Top 5 contributors**

DBS Group Holdings

Sompo Holdings

Sony Corporation

London Stock Exchange Group

DSV

# **Top 5 detractors** Daikin Industries Prudential Unicharm Corporation

Sika

Equinor

#### **Recent Developments**

#### Additions

Compass Group

Universal Music Group

London Stock Exchange Group

Koninklijke (Royal) KPN DSV

SAP

# Deletions

Teleperformance

Fast Retailing

U.S. political factors could add to existing inflationary drivers such as aging demographics, a labour force reassessing its work/life balance, and regionalization trends. Consequently, we are focused on business models that have strong pricing power.

The uncertainty surrounding changes in supply chains, consumer behaviours, digitization, Al impacts and rising wages will have a lasting impact on business models.

The Portfolio Manager continues to see relative valuation dislocations caused by rapidly shifting market narratives that offer compelling opportunities to book profits and reinvest in misunderstood and therefore mispriced stocks.

# **Related Party Transactions**

National Bank Investments Inc. (the "manager") is the manager and promoter of the ETF. Accordingly, it is entitled to receive, in exchange for the services that it provides to the ETF, management fees paid to it by the ETF (see "Management Fees" below).

From time to time, the manager may, on behalf of the ETF, carry out transactions or sign agreements to involve certain persons or companies related to it, to the extent that these transactions or agreements are, in its opinion, in the interest of the ETF. The description of the transactions or agreements between the ETF and a related party is provided in this section.

Members of the manager's group may earn fees or spreads in connection with services provided to, or transactions with, the NBI ETF, including in connection with brokerage and derivatives transactions.

#### Trustee

The manager has retained the services of Natcan Trust Company to serve as trustee for the ETF and has retained the services of National Bank Trust to serve as portfolio manager.

#### **Designated Broker**

The manager has signed an agreement with National Bank Financial Inc. ("NBF"), a company affiliated with NBI, under which NBF will serve as a designated broker for the ETF. The designated broker agreement signed with NBF is in keeping with market conditions.

#### **Brokerage Fees**

The ETF may pay broker's commissions at market rates to a corporation affiliated with National Bank Investments Inc. The brokerage fees paid by the ETF for the period are as follows:

	Period ended December 31, 2024
Total brokerage fees	\$1,109,153.83
Brokerage fees paid to National Bank Financial	\$3,343.72

#### Holdings

As at December 31, 2024, ownership of the redeemable units outstanding of the ETF was held by the following NBI Funds as indicated below:

NBI Funds	Ownership of the redeemable units outstanding of the ETF %
NBI Secure Portfolio	0.7400
NBI Conservative Portfolio	5.9500
NBI Moderate Portfolio	10.9400
NBI Balanced Portfolio	24.6800
NBI Growth Portfolio	13.7100
NBI Equity Portfolio	7.4900
NBI Active International Equity Fund	36.2700

Transactions between the NBI Funds and the ETF were carried out in the normal course of business. The portfolio manager for these Funds is National Bank Trust Inc.

# **Management Fees**

The management fee is payable to the ETF manager in consideration of the services that the manager provides to the ETF in its capacity as manager, such as managing the day-to-day business and affairs of the ETF.

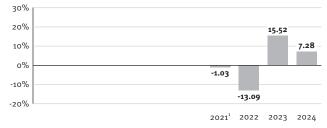
The ETF pays an annual management fee of 0.60% to the ETF manager for its management services. The fees are calculated based on a percentage of the ETF's daily net asset value before applicable taxes and are paid on a monthly basis. The management fees primarily covers investment management and general administration services.

# **Past Performance**

The performance of the ETF, presented below and calculated as at December 31 of each year, is based on the net asset value of the ETF. It assumes that all distributions made in the periods shown were reinvested in additional units of the ETF. These returns do not take into account sales, redemption charges, distributions, or optional charges that would have reduced returns. Past performance of an ETF does not necessarily indicate how it will perform in the future.

## Year-by-Year Returns

The bar chart indicates the performance of the ETF for each of the years shown and illustrates how the performance has changed from year to year. It shows, in percentage terms, how much an investment made on January 1 (or made commencing from the start of the ETF) would have grown or decreased by December 31 of that year, in the case of the Annual management report of fund performance, or by June 30, in the case of the Interim management report of fund performance.



<sup>(i)</sup> Returns for the period from February 11, 2021 (commencement of operations) to December 31, 2021.

## Annual Compounded Performance

The following table shows the ETF's annual compound returns greater than one year and for each of the periods ended on December 31, 2024, compared with the following benchmark:

MSCI EAFE Index

#### **NBI Active International Equity ETF**

	1 year	3 years	5 years	10 years	Since inception
ETF Units <sup>1</sup>	7.28%	2.50%	-	-	1.66%
Benchmark	13.24%	6.14%	-	-	8.58%

<sup>1</sup>Commencement of operations: February 11, 2021

A discussion of the ETF's relative performance in comparison to the index (or indices) can be found in the *Results of Operations* Section of this report.

#### **Index Description**

The **MSCI Europe**, Australasia and Far East Index (the "MSCI EAFE Index") comprises securities of companies located in 21 leading countries in Europe, Asia and the Pacific Rim.

# Financial Highlights

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for the accounting periods shown.

et Assets per Unit <sup>(1)</sup> Commencement of operations: February			ebruary 11, 2021		
Accounting Period Ended	2024 December 31	2023 December 31	2022 December 31	2021 December 31	
Net Assets, Beginning of Accounting Period Shown <sup>(2)</sup>	24.45	21.43	24.97	25.25	
Increase (Decrease) from Operations (\$)					
Total revenue	0.43	0.55	0.43	0.27	
Total expenses	(0.23)	(0.16)	(0.14)	(0.15)	
Realized gains (losses)	1.68	0.98	(2.22)	(0.77)	
Unrealized gains (losses)	(0.05)	2.06	0.81	(3.72)	
Total Increase (Decrease) from Operations (3)	1.83	3.43	(1.12)	(4.37)	
Distributions (\$)					
From net investment income (excluding dividends)	0.31	0.31	0.27	0.03	
From dividends	_	_	_	_	
From capital gains	1.09	0.06	_	_	
Return of capital	_	_	_	_	
Total Annual Distributions <sup>(4)</sup>	1.40	0.37	0.27	0.03	
Net Assets, End of Accounting Period Shown (2)	25.91	24.45	21.43	24.97	

#### Ratios and Supplemental Data

Accounting Period Ended	2024 December 31	2023 December 31	2022 December 31	2021 December 31
Total net asset value (ooo's of \$) <sup>(5)</sup>	662,354	666,908	248,595	102,859
Number of units outstanding <sup>(5)</sup>	25,560,000	27,280,000	11,600,000	4,120,000
Management expense ratio (%) (6)	0.67	0.69	0.69	0.67
Management expense ratio before waivers or absorptions (%)	0.67	0.69	0.69	0.68
Trading expense ratio (%) <sup>(7)</sup>	0.21	0.32	0.20	1.15
Portfolio turnover rate (%) <sup>(8)</sup>	67.11	73-43	61.01	31.94
Net asset value per unit (\$)	25.91	24.45	21.43	24.97
Closing market price <sup>(9)</sup>	25.94	24.48	21.36	24.95

<sup>(i)</sup> This information is derived from the ETF's Annual Audited Financial Statements. The net assets per unit presented in the financial statements might differ from the net asset value calculated for ETF pricing purposes. The differences are explained in the notes to the financial statements.

<sup>(2)</sup> The net assets are calculated in accordance with IFRS.

(9) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase or decrease from operations is based on the average number of units outstanding over the accounting period.

<sup>(4)</sup> Distributions were paid in cash or reinvested in additional units of the ETF, or both.

<sup>(s)</sup> This information is provided as at the last day of the accounting period shown.

(<sup>6)</sup> Management expense ratio is based on total expenses including sales taxes for the accounting period indicated (excluding commission, other portfolio transaction costs and withholding taxes) and is expressed as an annualized percentage of daily average net value during the accounting period. The management expense ratio includes, if necessary, the management expenses from its underlying funds, as described in Article 15.2 of Regulation 81-106.

(?) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the accounting period. The trading expense ratio includes, if necessary, the trading expenses from its underlying funds, as described in Article 15.2 of Regulation 81-106. Data for periods prior to 2023 have been restated.

<sup>(8)</sup> The ETF's portfolio turnover rate indicates how actively the ETF portfolio's manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the accounting period. The higher an ETF's portfolio turnover rate in an accounting period, the greater the trading costs payable by the ETF in the accounting period, and the greater the chance of an investor receiving taxable capital gains in the accounting period. There is not necessarily a relationship between a high turnover rate and the performance of an ETF.

<sup>(9)</sup> Closing market price on the last trading day of the year as reported on the TSX.

# **Summary of Investment Portfolio**

#### As of December 31, 2024

#### Portfolio Top Holdings

Forciolio rop notaliigs	
	% of Net
	Asset Value
DBS Group Holdings Ltd.	
Sony Corp.	
Partners Group Holding AG	5.2
Experian Group Ltd.	
CSL Ltd.	5.0
DSV A/S	
Ashtead Group PLC	
London Stock Exchange Group PLC	
Sompo Holdings, Inc.	4.1
Keyence Corp.	
Novo Nordisk A/S	
Statoil ASA	
Cie Financière Richemont SA, Class A	
L'Oréal SA	
Uni-Charm Corp.	
Schneider Electric SA	
Sika AG	
ASML Holding NV	
Universal Music Group NV	
Coloplast A/S, Class B	
Koninklijke (Royal) KPN NV	2.6
Beiersdorf AG, Class A	2.5
Taiwan Semiconductor Manufacturing Co. Ltd., ADR	
Symrise AG	1.7
Cash, Money Market and Other Net Assets	(0.5)
	90.7

Net asset value	662,353,740
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#### **Regional Allocation**

	% of Net
	Asset Value
Japan	
Switzerland	
United Kingdom	11.5
Denmark	
France	
Singapore	
Germany	
Netherlands	
Ireland	
Australia	5.0
Norway	
Taiwan	2.4
Cash, Money Market and Other Net Assets	(0.5)

#### Sector Allocation

	% of Net Asset Value
Financials	
Industrials	18.7
Consumer Discretionary	14.7
Health Care	12.6
Information Technology	
Consumer Staples	
Materials	
Energy	
Communication Services	2.6
Cash, Money Market and Other Net Assets	(0.5)

The above table shows the top 25 positions held by the ETF. In the case of an ETF with fewer than 25 positions, all positions are indicated.

The Summary of Investment Portfolio may change due to ongoing portfolio transactions of the ETF. A quarterly update is available. Please consult our website at www.nbinvestments.ca.



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