# Annual Management Report of Fund Performance

For the period ended December 31, 2024





# ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE

For the period ended December 31, 2024

**NBI Exchange-Traded Funds** 

# **NBI Sustainable Canadian Short Term Bond ETF**

# Notes on forward-looking statements

This report may contain forward-looking statements concerning the ETF, its future performance, its strategies or prospects or about future events or circumstances. Such forward-looking statements include, among others, statements with respect to our beliefs, plans, expectations, estimates and intentions. The use of the expressions "foresee", "intend", "anticipate", "estimate", "assume", "believe" and "expect" and other similar terms and expressions indicate forward-looking statements.

By their very nature, forward-looking statements imply the use of assumptions and necessarily involve inherent risks and uncertainties. Consequently, there is a significant risk that the explicit or implicit forecasts contained in these forward-looking statements might not materialize or that they may not prove to be accurate in the future. A number of factors could cause future results, conditions or events to differ materially from the objectives, expectations, estimates or intentions expressed in such forward-looking statements. Such differences might be caused by several factors, including changes in Canadian and worldwide economic and financial conditions (in particular interest and exchange rates and the prices of other financial instruments), market trends, new regulatory provisions, competition, changes in technology and the potential impact of conflicts and other international events.

The foregoing list of factors is not exhaustive. Before making any investment decision, investors and others relying on our forward-looking statements should carefully consider the foregoing factors and other factors. We caution readers not to rely unduly on these forward-looking statements. We assume no obligation to update forward-looking statements in the light of new information, future events or other circumstances unless applicable legislation so provides.

This annual management report of fund performance contains financial highlights, but does not contain the complete annual financial statements of the ETF. You can get a copy of the annual financial statements of the ETF at your request, and at no cost, by calling 1-866-603-3601, by emailing us at investments@nbc.ca, by visiting our website at www.nbinvestments.ca, by visiting SEDAR+'s website at www.sedarplus.ca, or by contacting your advisor. You may also contact us using one of these methods to request a copy of the ETF's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

# **Management Discussion of Fund Performance**

#### **Investment Objective and Strategies**

The NBI Sustainable Canadian Short Term Bond ETF's investment objective is to provide a steady flow of income with an emphasis on capital preservation while focusing on debt instruments designed to raise funds that promote a positive environmental and/or social impact and/or contribute to sustainable development. It invests, directly or indirectly through investments in securities of other mutual funds, in a portfolio comprised primarily of high quality Canadian corporate fixed-income securities with relatively shorter terms to maturity. It may also invest in short-term fixed income securities issued by federal, provincial or municipal governments in Canada.

When selecting securities, the portfolio sub-advisor uses a bottom-up approach. It selects issuers based on fundamental analysis. The portfolio sub-advisor also carries out a credit and an ESG analysis on each security. The portfolio sub-advisor also carries out a credit analysis on each security which is combined to the ESG analysis described in the prospectus to determine the security's weighting in the portfolio. ESG issues are assessed using relevant indicators that vary from one sector to another (in accordance with the relevant ESG issues of the sector). This analysis could include elements such as energy efficiency, greenhouse gas emissions, water management, waste management, human capital, diversity and inclusion, health and safety, board composition, compensation and financial governance among other issues.

#### Risks

The global investment risk of the ETF remains as described in the simplified prospectus or any amendments thereto and ETF Facts.

## **Results of Operations**

For the twelve-month period ended December 31, 2024, the NBI Sustainable Canadian Short Term Bond ETF's units returned 6.97% compared to 5.70% for the ETF's benchmark, the FTSE Canada Short Term Overall Bond Index. Unlike the benchmark, the ETF's performance is calculated after fees and expenses. Please see the *Past Performance* section for the ETF's returns, which may vary mainly because of fees and expenses.

The Fund's net asset value rose by 9.72% over the period, from \$42.05 million as at December 31, 2023 to \$46.14 million as at December 31, 2024.

Throughout 2024, the yield curve has steepened considerably, with short-term rates falling and long-term rates rising. For example, two-year maturity rates decreased by 0.96% and 30-year maturity rates increased by 0.30%. On the sector side, there was a broad-based narrowing of credit spreads and the largest change in corporate bonds. The differences between the provinces and municipalities also narrowed, but the movement was less pronounced than on the corporate side.

In this context, the ETF outperformed its benchmark. The main contributors were Duration (0.04%), Curve (-0.01%), Sector (1.44%), and Selected securities (0.13%).

# **Recent Developments**

In 2024, the duration of the NSSB fund remained at the benchmark level. Unlike at the beginning of the year, the position on the curve is now inverted. At the end of the year, the overweight is on the side of 2-year bonds, and the fund is underexposed at the end of 5 years. In a corporate bond mandate, where the index includes government bonds, the portfolio will naturally be overexposed to corporate credit.

Several central banks continued their monetary easing in December, but the pace could slow in the coming months. Like the Bank of Canada, the European Central Bank and the Federal Reserve eased monetary policy by cutting their key interest rates by 0.25% in December. Excess demand in the economy will be further boosted by Trump's measures, while tariffs could add to existing inflationary pressures. The bulk of the monetary easing work in the United States seems to have passed, and all that remains is to be fine-tuned.

The portfolio's composition about ESG factors has changed little throughout 2024 compared to last year. All issuers in the portfolio continue to meet at least one of the four ESG inclusion criteria.

As of December 31, 2024, all issuers or bonds in the portfolio met at least one of the fund's four ESG eligibility criteria, namely being an impact bond (green, social and sustainable), having a carbon intensity 50% lower than that of the benchmark, having an ESG rating higher than the benchmark or finally, have a climate mitigation rating above the benchmark.

The Fund has adhered to its ESG strategy as disclosed in the prospectus. During the period, there were no material divestments of portfolio securities as a result of the Fund's ESG strategy or applicable normative exclusions.

# **Related Party Transactions**

National Bank Investments Inc. (the "manager") is the manager and promoter of the ETF. Accordingly, it is entitled to receive, in exchange for the services that it provides to the ETF, management fees paid to it by the ETF (see "Management Fees" below).

From time to time, the manager may, on behalf of the ETF, carry out transactions or sign agreements to involve certain persons or companies related to it, to the extent that these transactions or agreements are, in its opinion, in the interest of the ETF. The description of the transactions or agreements between the ETF and a related party is provided in this section.

Members of the manager's group may earn fees or spreads in connection with services provided to, or transactions with, the NBI ETF, including in connection with brokerage and derivatives transactions.

### Trustee

The manager has retained the services of Natcan Trust Company to serve as trustee for the ETF and has retained the services of National Bank Trust to serve as portfolio manager.

### **Designated Broker**

The manager has signed an agreement with National Bank Financial Inc. ("NBF"), a company affiliated with NBI, under which NBF will serve as a designated broker for the ETF. The designated broker agreement signed with NBF is in keeping with market conditions.

#### Holdings

As at December 31, 2024, ownership of the redeemable units outstanding of the ETF was held by the following NBI Funds as indicated below:

NBI Funds	Ownership of the redeemable units outstanding of the ETF %	
Meritage Conservative Portfolio	7.8100	
Meritage Diversified Fixed Income Portfolio	4.0400	
Meritage Conservative Income Portfolio	9.7800	

Transactions between the NBI Funds and the ETF were carried out in the normal course of business. The portfolio manager for these Funds is National Bank Trust Inc.

#### **Independent Review Committee Approvals and Recommendations**

The ETF has followed the standing instructions of its Independent Review Committee with respect to one or more of the following transactions:

- a) purchasing or selling government or other debt securities on the secondary market from related brokers that are main brokers in the Canadian debt securities market;
- b) purchasing on the secondary market securities of a related issuer that are not traded on an exchange:
- purchasing on the primary market non-exchange-related issuer debt securities having maturities of 365 days or more, other than asset-backed commercial paper.

The manager has implemented policies and procedures to ensure that the conditions that apply to each of the transactions identified above are met. The applicable standing instructions require that these transactions be carried out in accordance with the manager's policies. Notably, these instructions require that investment decisions pertaining to such related-party transactions must be made free from any influence from an entity related to the manager and without taking into account any consideration relevant to an entity related to the manager. Moreover, investment decisions must represent the business judgment of the portfolio manager, uninfluenced by considerations other than the interests of the ETF, and must achieve a fair and reasonable result for the ETF.

# **Management Fees**

The management fee is payable to the ETF manager in consideration of the services that the manager provides to the ETF in its capacity as manager, such as managing the day-to-day business and affairs of the FTF.

The ETF pays an annual management fee of 0.25% to the ETF manager for its management services. The fees are calculated based on a percentage of the ETF's daily net asset value before applicable taxes and are paid on a monthly basis. The management fees primarily covers investment management and general administration services.

## **Past Performance**

The performance of the ETF, presented below and calculated as at December 31 of each year, is based on the net asset value of the ETF. It assumes that all distributions made in the periods shown were reinvested in additional units of the ETF. These returns do not take into account sales, redemption charges, distributions, or optional charges that would have reduced returns. Past performance of an ETF does not necessarily indicate how it will perform in the future.

# **Year-by-Year Returns**

The bar chart indicates the performance of the ETF for each of the years shown and illustrates how the performance has changed from year to year. It shows, in percentage terms, how much an investment made on January 1 (or made commencing from the start of the ETF) would have grown or decreased by December 31 of that year, in the case of the Annual management report of fund performance, or by June 30, in the case of the Interim management report of fund performance.



<sup>(6)</sup> Returns for the period from February 10, 2022 (commencement of operations) to December 31, 2022.

# **Annual Compounded Performance**

The following table shows the ETF's annual compound returns greater than one year and for each of the periods ended on December 31, 2024, compared with the following benchmark:

FTSE Canada Short Term Overall Bond Index

#### **NBI Sustainable Canadian Short Term Bond ETF**

	1 year	3 years	5 years	10 years	Since inception
ETF Units <sup>1</sup>	6.97%	-	-	-	3.51%
Benchmark	5.70%	-	-	-	3.71%

<sup>&</sup>lt;sup>1</sup>Commencement of operations: February 10, 2022

A discussion of the ETF's relative performance in comparison to the index (or indices) can be found in the *Results of Operations* Section of this report.

#### **Index Description**

The FTSE Canada Short Term Overall Bond Index is intended to represent the Canadian short-term bond market. It contains bonds with remaining effective terms greater than or equal to one year and less than or equal to five years.

# **Financial Highlights**

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for the accounting periods shown.

Net Assets per Unit<sup>(1)</sup>

Commencement of operations: February 10, 2022

Accounting Period Ended	2024 December 31	2023 December 31	2022 December 31	
Net Assets, Beginning of Accounting Period Shown (2)	9.78	9.46	10.00	
Increase (Decrease) from Operations (\$)				
Total revenue	0.34	0.32	0.26	
Total expenses	(0.03)	(0.03)	(0.02)	
Realized gains (losses)	0.02	(0.08)	(0.11)	
Unrealized gains (losses)	0.34	0.38	(0.35)	
Total Increase (Decrease) from Operations (3)	0.67	0.59	(0.22)	
Distributions (\$)				
From net investment income (excluding dividends)	0.31	0.29	0.21	
From dividends	_	_	_	
From capital gains	_	_	_	
Return of capital	_	_	_	
Total Annual Distributions <sup>(4)</sup>	0.31	0.29	0.21	
Net Assets, End of Accounting Period Shown (2)	10.14	9.78	9.46	

Ratios and Supplemental Data

Accounting Period Ended	2024 December 31	2023 December 31	2022 December 31
Total net asset value (ooo's of \$) (5)	46,141	42,052	44,476
Number of units outstanding (5)	4,550,000	4,300,000	4,700,000
Management expense ratio (%) (6)	0.28	0.29	0.26
Management expense ratio before waivers or absorptions (%)	0.28	0.29	0.27
Trading expense ratio (%) (7)	_	_	_
Portfolio turnover rate (%) (8)	42.16	47.16	47.27
Net asset value per unit (\$)	10.14	9.78	9.46
Closing market price (9)	10.16	9.78	9.44

<sup>(</sup>a) This information is derived from the ETF's Annual Audited Financial Statements. The net assets per unit presented in the financial statements might differ from the net asset value calculated for ETF pricing purposes. The differences are explained in the notes to the financial statements.

<sup>&</sup>lt;sup>(2)</sup> The net assets are calculated in accordance with IFRS.

<sup>(9)</sup> Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase or decrease from operations is based on the average number of units outstanding over the accounting period.

<sup>(4)</sup> Distributions were paid in cash or reinvested in additional units of the ETF, or both.

<sup>&</sup>lt;sup>(5)</sup> This information is provided as at the last day of the accounting period shown.

<sup>(6)</sup> Management expense ratio is based on total expenses including sales taxes for the accounting period indicated (excluding commission, other portfolio transaction costs and withholding taxes) and is expressed as an annualized percentage of daily average net value during the accounting period. The management expense ratio includes, if necessary, the management expenses from its underlying funds, as described in Article 15.2 of Regulation 81-106.

<sup>(7)</sup> The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the accounting period. The trading expense ratio includes, if necessary, the trading expenses from its underlying funds, as described in Article 15.2 of Regulation 81-106.

<sup>(8)</sup> The ETF's portfolio turnover rate indicates how actively the ETF portfolio's manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the accounting period. The higher an ETF's portfolio turnover rate in an accounting period, the greater the trading costs payable by the ETF in the accounting period, and the greater the chance of an investor receiving taxable capital gains in the accounting period. There is not necessarily a relationship between a high turnover rate and the performance of an ETF.

<sup>&</sup>lt;sup>(9)</sup> Closing market price on the last trading day of the year as reported on the TSX.

# **Summary of Investment Portfolio**

# As of December 31, 2024

# **Portfolio Top Holdings**

	જ ળ nei Asset Value
Canadian Imperial Bank of Commerce, 2.25%,	issel value
due January 7, 2027	F 2
Intact Financial Corp., 2.85%, due June 7, 2027	
National Bank of Canada, 1.53%, due June 15, 2026	3 8
Hydro One Inc., 2.77%, due February 24, 2026	
Bank of Montreal, 1.76%, due March 10, 2026	
Scotiabank, 2.95%, due March 8, 2027	
Ontario Power Generation Inc., 3.32%, due October 4, 2027	
Bell Canada, 2.20%, due May 29, 2028	2.9
Toronto-Dominion Bank/The, 5.49%, due September 8, 202	
Bank of America Corp., Floating, due March 16, 2028	2.5
Ivanhoe Cambridge II Inc., 4.99%, due June 2, 2028	2.5
OMERS Finance Trust Realty Corporation, 5.38%,	
due November 14, 2028	2 <b>.</b> 3
Altalink LP, 1.51%, due September 11, 2030	
Royal Bank of Canada, 5.23%, due June 24, 2030	2.1
Fédération des caisses Desjardins, 1.59%,	
due September 10, 2026	
Toronto Hydro Corp., 2.52%, due August 25, 2026	
CGI Group Inc., 3.99%, due September 7, 2027	1.9
Sun Life Financial Inc., Floating, due July 4, 2035	
TELUS Corp., 2.35%, due January 27, 2028	
BCI QuadReal Realty, 4.16%, due July 31, 2027	
407 International Inc., 6.47%, due July 27, 2029	
Scotiabank, 1.40%, due November 1, 2027	
Dollarama Inc., 1.51%, due September 20, 2027	1./
due February 23, 2025	1.7
Cash, Money Market and Other Net Assets	
cash, money market and other Net /135et5	62.4
	02.4

Net asset value \$46,140,544

#### **Asset Mix**

	% of Net
	Asset Value
Corporate Bonds	86.4
Provincial Bonds	5.0
Municipal Bonds	3.4
Foreign Bonds	2.5
US Bonds	
Cash, Money Market and Other Net Assets	0.6
Term Allocation	
	% of Net
	Asset Value
Under one year	3.3
From 1 year to 5 years	78.7
From 5 years to 10 years	11.7
More than 10 years	

The above table shows the top 25 positions held by the ETF. In the case of an ETF with fewer than 25 positions, all positions are indicated.

The Summary of Investment Portfolio may change due to ongoing portfolio transactions of the ETF. A quarterly update is available. Please consult our website at www.nbinvestments.ca.



